

Fairview Physician Associates Network

SUPERIOR VALUE: QUALITY AND PATIENT EXPERIENCE AT A LOWER TOTAL COST OF CARE

What is FPA Network?

Fairview Physician Associates Network (FPAN) is a physician-led nonprofit multi-specialty network comprised of more than **4,000** providers, including **97** primary care and **249** specialty care clinics in the greater Twin Cities metropolitan area.

FPA Network combines the best of academic and community medicine with providers from the University of Minnesota and Fairview Health Services (M Health Fairview) and affiliated independent practices.

Why FPA Network?

Providers and clinics join FPAN to enhance clinical integration and quality of care through practice support and network health plan contracting. Formed in 1993, we negotiate and coordinate value based health insurance products for the network.

In addition, affiliated practices get the support and exposure they need to thrive. We provide our members with a supportive infrastructure to help them navigate the ever-changing landscape of healthcare delivery.

Member Benefits*

We offer services to enhance clinical integration by helping members improve quality of care, patient experience, and reduce total cost of care — while reducing administrative burden. Member benefits include:

- **Delegated credentialing** with health plans
- **Patient experience survey** measurement and benchmarking
- **Discounted purchasing** for office and medical supplies and interpreter services
- **Provider promotion and referrals** via FPAN website, member directory
- **EPIC Carelink** or EPIC affiliate program
- **Educational forums and training institutes**
- **Compounded Sterile Medications** through Fairview Compounding Pharmacy. Make sure you are USP 797 compliant, *market rates apply*.
- **Health insurance** for employees through PreferredOne

* *Added benefits for premier level members (see page 2).*

Member Requirements

Provider and practice members must meet criteria including quality indicators (e.g., board certification), outcomes (quality initiatives and patient experience results), patient access and alignment with geographic needs to serve our patients.

Once approved for membership, clinics must meet annual defined clinical performance objectives. CPOs typically include achievement of:

- Defined citizenship objectives
- Defined quality measures, and/or participation in a quality initiative
- Patient experience survey goals
- Other FPAN clinical performance objectives as determined by our Care Delivery and Quality Improvement Committee.

Become a Member

FPA Network has built solid, collaborative relationships with ambulatory care practices for more than 25 years. Today, we support member medical practices to make a difference for patients and to enhance sustainability of all members of our provider network.

We invite you to apply for FPAN membership today!

FPAN Membership Application

Our physician-led committees review FPAN member applications and approve new members.

Questions about membership? Contact Kim Thompson, Provider Enrollment Manager at 952-914-1830 or email kthomps1@fairview.org.

Learn more at our website: FPANetwork.org.

FPAN Premier Benefits

Augment your FPAN membership for access to additional benefits. Our premier benefits support clinical integration through value-based contracting for members who meet quality, patient experience and total cost of care goals for a defined population. FPAN premier members include more than **97** primary care and **217** specialty care clinics for a total of more than **3,720** providers.

Premier Benefits

Premier benefit members have access to even more support and tools designed to help them achieve goals related to clinical quality, patient and provider experience, improving population health and reduced total cost of care (Quadruple Aim).

- **Alignment with a market-leading system** to deliver Quadruple Aim performance.
- **Access to patient volume growth** through products that channel patients to defined networks.
- **Financial reward potential** for primary care delivery of high-quality, cost-effective care in partnership with value-based contract payers.
- **Care coordination** provided for primary care clinic patients attributed to value-based contracts:
 - Complex care management
 - Identification of high-risk patients
 - Proactive outreach
 - Transition follow-up across the continuum of care
 - Resource referrals and condition-based education
 - Connection with care teams across the network and community.
- **Abstraction of primary and specialty care quality measures, data analytics and reporting** as required for our Accountable Care Organization quality requirements and value-based payer contracts.
- **Data analysis and reports to support population management** in value-based contracts.
- **Medication Therapy Management services** for premier member affiliate family medicine clinics.
- **Learning Management System (LMS)** containing learning management and compliance training offered at no cost to premier member **primary care practices**. Available to premier **specialty care practices** at \$20 per learner per year; \$300 minimum.
- **Marketing in support of clinical integration**
 - Feature stories in FPA Network’s publications (subject to editorial approval).
- **Work with specialist providers** to develop quality standards for care.
- **CMS Office of Inspector General (OIG) Exclusion Verification** offered at no cost to premier primary care practices.



Value-Based Contracts

Premier member value-based contracts include:

- Blue Cross® Blue Shield® Aware, Blue Plus®
- Health Partners®
- Integrated Health Partnership (PMAP beneficiaries)
- Medica® Choice
- PreferredOne®— Fairview employee network
- UCare® Individual Plans and Medicare Advantage

Other Products

Providers may participate in defined network payer products such as:

- Blue Cross® Strive
- PreferredHealth
- UCare® Individual & Family Plans with Fairview (on MNsure™ insurance exchange or via broker)
- UnitedHealthcare® Core
- VantagePlus with Medica

For more info about FPAN premier benefits, contact Kim Thompson, FPA Network Provider Enrollment Manager, 952-914-1830, kthomps1@fairview.org.

FPANetwork.org